

The City and Borough of Juneau  
Purchasing Division

## REQUEST FOR BIDS

BID # 14-025

### TERM CONTRACT FOR DEWATERED WASTE ACTIVATED SLUDGE DISPOSAL SERVICES

Disadvantaged business enterprises are encouraged to respond.  
A 5 percent Juneau Bidder preference will apply.  
A 10 percent disability preference will apply.

**Date of Issue:** July 17, 2013

**Pre-Bid Meeting:** July 30, 2013 10:00 a.m. City Hall Room 224

**Deadline:** August 27, 2013 prior to 2:00 p.m. Alaska Time

**Contact:** Renée Loree, CBJ Senior Buyer

**Phone:** (907) 586-5258

**Email:** [Purchasing@ci.juneau.ak.us](mailto:Purchasing@ci.juneau.ak.us)

**NOTE:** Mailing/delivery times to Alaska may take longer than other areas of the U.S.  
Late bids will NOT be considered.



Finance Dept, Purchasing Division  
155 South Seward Street,  
Juneau, Alaska 99801  
(907) 586-5258 Ph  
(907) 586-4561 Fax

August 8, 2013

## **BID 14-025 ADDENDUM #1**

# **TC for Dewatered Waste Activated Sludge Disposal Services**

The following items of the subject Request for Quote are modified as herein indicated. All other items remain unchanged.

1. **Bid Cover Page:**  
**Change** the deadline date from August 27, 2013 to August 29, 2013.
2. **SCOPE AND INTENT:**  
**Delete** the first paragraph in its entirety  
**Replace** with the following:  
The City and Borough of Juneau (City) seeks bids from qualified persons or firms to provide waste activated sludge disposal services. The City's intention is to find a local business or a company outside the City to economically transport and dispose of the waste activated sludge that is produced by the City's two wastewater treatment facilities. If shipping is required, the City will require the contractor to use leak proof intermodal shipping containers for transport. The City will require that all shipping containers shall be lined to reduce odors and that all containers and liners used must be acceptable to all parties for the life of this contract. The Contractor will be required to work with the barge company to determine the type of liner needed to satisfy the barge company. The City will have the option of using City supplied shipping containers and ask that separate pricing be included in the Contractor's proposal.
3. **DEADLINE FOR BIDS:**  
**Change** the deadline date from August 27, 2013 to August 29, 2013.

## **SPECIFICATIONS**

4. **PART "B", Specifications, Page 1, BACKGROUND INFORMATION:**  
**Change** tonnage from 135 to 175 tons of processed sludge each week.
5. **PART "B", Specifications, Page 3, After CANCELLATION:**  
**Add:**  
**PERFORMANCE BOND.** Within 120 days of the Notice of Intent to Award the Contractor shall obtain and maintain a Performance Bond in the amount of \$1,500,000.00. The bond must be issued from a surety company licensed to transact business in the State of Alaska.  
  
**SURETY DEPOSIT.** In lieu of a performance bond, an irrevocable letter of credit, cash, certified check, or Certificate of Deposit (CD) may be substituted in the amount of the contract. The CD must be made to the City and Borough of Juneau, "in trust for" the Contractor.

Term Contract for Dewatered Waste Activated Sludge Disposal Services

The City will release the deposit to the Contractor after the following events have occurred: whichever occurs later: (a) upon successful completion of the contract, and (b) maturation of the CD (if applicable).

**TERMINATION FOR CONVENIENCE.** The CBJ may, by prior written notice, terminate this agreement at any time, in whole or in part, when it is in the best interest of the CBJ. In the event that this contract is terminated by the CBJ for convenience, as opposed to termination for cause, the CBJ is liable only for payment in accordance with this agreement for work accomplished prior to the effective date of termination.

6. **PART "B", Specifications, Page 4, TECHNICAL SPECIFICATIONS: NEED FOR TRANSPORTATION AND DISPOSAL SERVICES FOR DEWATERED WASTE ACTIVATED SLUDGE:**  
**Change tonnage from 135 to 175 tons per week.**
7. **PART "B", Specifications, Page 4, SECTION 1. LOCAL TRANSPORT AND DISPOSAL OF WASTE ACTIVATED SLUDGE:**  
**Change bullet point number three from 135 to 175 wet tons.**
8. **PART "B", Specifications, Page 5, SECTION 2. NON-LOCAL TRANSPORT AND DISPOSAL With Standard Height, CONTRACTORS RESPONSIBILITIES**  
**Change Bullet Item number three from 135 to 80 wet tons.**  
**Add (2) two more bullet items to read as follows;**
  - For all Contractor provided containers the Contractor will provide photos and container specifications. Container specifications shall include estimated CBJ labor time in hours to ready a container for transport. Hours to include; opening, lining, and securing each container for shipment. Estimated hours requirements will be a considering factor in the bid award.
  - Provide container liners that are acceptable to all parties for the life of this contract, including the barge company.
9. **PART "B", Specifications, Page 6, SECTION 3. NON-LOCAL TRANSPORT AND DISPOSAL With Height Restrictions, CONTRACTORS RESPONSIBILITIES**  
**Change bullet point number three from 135 to 120 wet tons.**  
**Add: (2) two more bullet points to read as follows;**
  - For all Contractor provided containers the Contractor will provide photos and container specifications. Container specifications shall include estimated CBJ labor time in hours to ready a container for transport. Hours to include; opening, lining, and securing each container for shipment. Estimated hours requirements will be a considering factor in the bid award.
  - Provide container liners that are acceptable to all parties for the life of this contract, including the barge company.

**INFORMATIONAL**

10. See **Attachment D** for Historical Wet Tons.

BID SCHEDULE

- 11. **Please see attached REVISED 08/08/13 Bid Schedule Page**  
**\*Note:** Signature page has not changed but included for convince.

**Receipt of this addendum MUST be acknowledged.** Acknowledgment can be made by signing this addendum and returning it to the Purchasing Division prior to the quote deadline (fax # (907) 586-4561, by mail or in person) or by including a signed copy with your quote

*Renee Loree*

Renee Loree, Senior Buyer

Bicorell Inc  
Company

*B. B. Full*  
Signature

aug 29 2013  
Date

**SECTION 1, LOCAL TRANSPORTATION AND DISPOSAL**

**1.1 Local Transportation of Dewatered Waste Activated Sludge**

**1.A.** Transport dewatered waste activated sludge from the **MTP** to a shipping facility or to an approved local permitted disposal site.

Quantities, Number of Round-Trips	Price per Round-Trip	Total (Quantity x Price per Round-Trip)
MTP Estimated 255 Round-Trips	\$ <u>150.00</u>	\$ <u>38,250.00</u>
Round-trip should include the service of the driver.	<b>1.A. Bid Total</b>	\$ <u>38,250.00</u>

**1.B.** Transport dewatered waste activated sludge from the **JDTP** to a shipping facility or to the permitted local permitted disposal site.

Quantities, Number of Round-Trips	Price per Round-Trip	Total (Quantity x Price per Round-Trip)
JDTP Estimated 450 <del>110</del> Round-Trips	\$ <u>300.00</u>	\$ <u>33,000.00</u>
Round-trip should include the service of the driver.	<b>1.B. Bid Total</b>	\$ <u>33,000.00</u>

**NOTE:** Include all transportation costs except fuel surcharges. The City will pay fuel surcharges if appropriately documented.

CBJ may also opt to use city owned truck and drivers for transporting Dewatered Waste Activated Sludge to the approved local permitted disposal site.

**1.2. Local Disposal Cost Per Ton.**

QUANTITY Number of Tons	UNIT PRICE Price per Ton	EXTENDED PRICE Total Tons Estimated 7000 tons/year
Estimated 7000 tons/year	\$ <u>223.19</u>	\$ <u>1,562,330.00</u>

**INCLUDE THIS PAGE WITH YOUR BID**

	1.2. Bid Total	\$ <u>1,562,330.00</u>
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**INCLUDE THIS PAGE WITH YOUR BID**

**SECTION 1 continued.**

**NOTE:** \* "ton" means short ton equaling 2,000 pounds.

Disposal costs will be based on a per ton rate. Include all disposal costs except fuel surcharges.

The City will pay fuel surcharges if appropriately documented.

Permitted Facility to which the dewatered waste activated sludge will be delivered:

(Verification of the permitted facility will be required prior to award).

Are you able to accept up to 435 ~~175~~ tons of wet dewatered waste activated sludge each week? yes

Belle Biocraft Inc  
Company Name

Aug 29 2013  
Date

**INCLUDE THIS PAGE WITH YOUR BID**

**SECTION 2. NON-LOCAL TRANSPORT AND DISPOSAL (STANDARD HEIGHT-Containers/Chassis Combination.)**

**2.A. Ship Contractor owned** containers from the a shipping facility in Juneau, AK and transport to the permitted disposal site. Return empty containers to the shipping facility in Juneau, AK.

Quantities, Number of Round-Trips	Price per Round-Trip	Total (Quantity x Price per Round-Trip)
Transport dewatered waste activated sludge using <i>top-loading intermodal</i> standard height container/chassis combination based upon container loading of 15-25 wet tons per container.	\$ <u>no Bid</u>	\$ <u>no Bid</u>
<b>JDTP Estimated 150 Round-Trips</b>	<b>2.A. Bid Total</b>	\$ <u>no Bid</u>

**2.B. Ship CBJ owned** containers from the shipping facility and transport to the permitted disposal site. Return empty containers to the shipping facility in Juneau, AK.

Quantities, Number of Round-Trips	Price per Round-Trip	Total (Quantity x Price per Round-Trip)
Transport dewatered waste activated sludge using <i>top-loading intermodal</i> standard height container/chassis combination based upon container loading of 15-25 wet tons per container.	\$ <u>no Bid</u>	\$ <u>no Bid</u>
<b>JDTP Estimated 150 Round-Trips</b>	<b>2.B. Bid Total</b>	\$ <u>no Bid</u>

NOTE: \* "ton" means short ton equaling 2,000 pounds. Include all costs (shipping/transportation costs, containers, ~~double-zippered~~ container liners, etc.) except fuel surcharges. The City will pay fuel surcharges if appropriately documented.

For the **transportation costs** please provide bid totals for sections **2.A.** and **2.B.**

Please provide a separate bid total for **non-local disposal costs** for sections 2.0 and 3.0 as listed below under "**Sections 2.0 and 3.0 -Non-Local Disposal Costs**"

**INCLUDE THIS PAGE WITH YOUR BID**

Permitted Facility to which the dewatered waste activated sludge will be delivered:

(Verification of the permitted facility will be required prior to award).

Maximum height of Standard Height container/chassis/related component combination:  
Maximum allowable dewatered waste activated sludge load limit tonnage Contractor will allow for Standard Clearance Height containers: 8 tons.

Additional loading, in excess of 25 tons and within the limit tonnage noted above, will be paid at the per ton bid price. Pricing should be based on tonnage/container.

Bicknell Inc  
Company Name

Aug 29 2013  
Date

**INCLUDE THIS PAGE WITH YOUR BID**



**SECTION 3. NON-LOCAL TRANSPORT AND DISPOSAL  
(Low Clearance Height Containers/Chassis Combination.)**

**3.A. Ship Contractor owned** containers from the shipping facility in Juneau, AK and transport to the permitted disposal site. Return empty containers to the shipping facility in Juneau, AK.

Quantities, Number of Round-Trips	Price per Round-Trip	Total (Quantity x Price per Round-Trip)
Transport dewatered waste activated sludge using <i>top-loading intermodal low clearance height</i> container/chassis combination based upon container loading of 15-25 wet tons per container.	\$ <u>no Bid</u>	\$ <u>no Bid</u>
<b>MTP Estimated 255 Round-Trips</b>	<b>3.A. Bid Total</b>	\$ <u>no Bid</u>

**3.B. Ship CBJ owned** containers from the shipping facility and transport to the permitted disposal site. Return empty containers the shipping facility in Juneau, AK.

Quantities, Number of Round-Trips	Price per Round-Trip	Total (Quantity x Price per Round-Trip)
Transport dewatered waste activated sludge using top-loading intermodal <b>low clearance height</b> container/chassis combination based upon container loading of 15-25 wet tons per container.	\$ <u>no Bid</u>	\$ <u>no Bid</u>
<b>MTP Estimated 150 <del>255</del> Round Trips</b>	<b>3.B. Bid Total</b>	\$ <u>no Bid</u>

NOTE: \* "ton" means short ton equaling 2,000 pounds.

Include all costs (shipping/transportation costs, containers, double zippered container liners, etc.) except fuel surcharges. The City will pay fuel surcharges if appropriately documented.

For the transportation costs please provide bid totals for 3.A, and 3.B.

**INCLUDE THIS PAGE WITH YOUR BID**

Please provide a separate bid total for **non-local disposal costs** for sections 2.0 and 3.0 as listed below under **"Sections 2.0 and 3.0 - Non-Local Disposal Costs"**

Maximum height of standard height container/chassis/related component combination:

Maximum allowable dewatered waste activated sludge load limit tonnage Contractor will allow for standard clearance height containers: NA tons.

**Sections 2.0 and 3.0 - Non-Local Disposal Costs**

QUANTITY Number of Tons	UNIT PRICE Price per Ton	EXTENDED PRICE MTP and JDTP Total Tons Estimated 7000 tons/year
MTP and JDTP combined Estimated 7000 tons/year	\$ <u>NO Bid</u>	\$ <u>no Bid</u>
Sections 2.0 and 3.0 combined non-local disposal costs.	Bid Total	\$ <u>no Bid</u>

NOTE: \* "ton" means short ton equaling 2,000 pounds.

Permitted Facility to which the dewatered waste activated sludge will be delivered:

(Verification of the permitted facility will be required prior to award).

Maximum height of Standard Height container/chassis/related component combination:

Maximum allowable dewatered waste activated sludge load limit tonnage Contractor will allow for Standard Clearance Height containers: NA tons.

Additional loading, in excess of 25 tons and within the limit tonnage noted above, will be paid at the per ton bid price. Pricing should be based on tonnage/container.

**INCLUDE THIS PAGE WITH YOUR BID**

**Estimated Labor Hours per Container**

QUANTITY Number of Containers	Estimated CBJ labor hours per container to: open, line, and secure for transport	EXTENDED 350 containers per year total hours per year
Estimated 350 containers/year	0 Hours	* 0 Hours

\*Estimated CBJ labor hours requirements to open, line, and secure various shipping container types will be a considering factor in the bid award.

Add a line for total HOURS

0 Hours

SECTION 2.0 and 3.0 BID

Non-local Estimated CBJ Labor Hours.

Bicwell inc  
Company Name

Aug 29 2013  
Date

**INCLUDE THIS PAGE WITH YOUR BID**

\$ 38,250.00

**SECTION 1.A BID**

Local transportation from MTP to a shipping facility or to permitted disposal site.

\$ 33,000.00

**SECTION 1.B BID**

Local transportation from JDTP to a shipping facility or to permitted disposal site.

\$ 1,562,330.00

**SECTION 1.2 BID**

Local disposal costs per estimated 7,000 tons per year.

\$ no Bid

**SECTION 2.A. BID**

Transportation of standard height container/chassis combination.

\$ no Bid

**SECTION 2.B BID**

Transportation of standard height container/chassis combination. Using **CBJ owned** standard height container/chassis combination.

\$ no Bid

**SECTION 3.A BID**

Transportation using Low clearance height container/chassis combination.

\$ no Bid

**SECTION 3.B BID**

Transportation using Low clearance height container/chassis combination. Using **CBJ owned** low clearance height container/chassis combination.

\$ no Bid

**SECTION 2.0 and 3.0 BID**

Non-local disposal costs.

**INCLUDE THIS PAGE WITH YOUR BID**

Roscoe G Bicknell IV  
Printed Name

Po Box 33517  
Address

907-789-5727  
Telephone Number

Juneau AK 99803  
City State Zip

907-789-2674  
FAX Number

Address

Sales@Bicknell inc . com  
Email Address

**TO BE CONSIDERED, bids must include the following:**

1. Signed *Bid and Signature Document* (including receipt of addenda).
2. *Bid Schedule Pages 1, 2, and 3* (write "No Bid" if not bidding on a Section).
3. *Attachment A, Insurance Requirements.*

**PRIOR TO AWARD**

1. Verification of bidder's agreement with permitted disposal facility is required.
2. Verification of insurance must be provided.
3. Bid Bond or Surety Deposit must be provided.

**INCLUDE THIS PAGE WITH YOUR BID**

Term Contract for Dewatered Waste Activated Sludge Disposal Services

We understand that any false statements made to meet any requirement may result in contract cancellation or initiation of action under Federal, State or municipal laws and/or ordinances.

Biccnell inc  
Bidder-Company Name

1  
Addenda Nos. Received

[Signature]      aug 29 2013  
Authorized Signature      Date

Russell G Biccnell III  
Printed Name

Po Box 33517  
Address

Jensen      AY      99903  
City      State      Zip

407-789-5727  
Telephone Number

407-789-2644  
FAX Number

Sales@Biccnellinc.com  
E-Mail Address

Check here if you qualify for 5% local bidder's preference.

Check here if you qualify for 10% disability preference.

**TO BE CONSIDERED, bids must include the following:**

- 2. Request for Bid page, includes addenda receipt (this page).
- 3. Bid Schedule page.

**INCLUDE THIS PAGE WITH YOUR BID**

## INSURANCE REQUIREMENTS

**INSURANCE REQUIREMENTS.** The Contractor shall provide a certification of proper insurance coverage to the City and Borough of Juneau. All insurance, shall require that the insurance company give prior written notice consistent with the terms of the policy, to CBJ's Risk Management Officer prior to any cancellation, non-renewal, or reduction in the amount of coverage. The Contractor's insurance shall be primary and any insurance maintained by the CBJ shall be non-contributory. If the Contractor maintains higher limits than shown below, the CBJ shall be entitled to coverage for the higher limits maintained by the Contractor.

Contractor agrees to maintain insurance as follows at all times while this contract is in effect, including during any periods of renewal.

**Commercial General Liability Insurance.** The Contractor must maintain Commercial General Liability Insurance in an amount it deems reasonably sufficient to cover any suit that may be brought against the Consultant This amount must be at least one million dollars (\$1,000,000.00) per **occurrence**, and two million dollars (\$2,000,000.00) aggregate. . This coverage shall include the CBJ, its officials, employees, and volunteers as additional insureds. **The CBJ will be named as additional insured on this policy for "any and all work performed for the CBJ".**

**Comprehensive Automobile Liability Insurance.** The coverage shall include all owned, hired, and non-owned vehicles to a one million dollar (\$1,000,000.00) combined single limit coverage. Auto coverage shall have the appropriate endorsements for pollution liability. **The CBJ will be named as additional insured on this policy for "any and all work performed for the CBJ".**

**Workers Compensation Insurance.** If required by Alaska Statute( AS 23.30), the Contractor must maintain Workers Compensation Insurance to protect the Contractor from any claims or damages for any personal injury or death which may arise from services performed under this contract. This requirement applies to the Contractor's firm, the Contractor's subcontractors and assignees, and anyone directly or indirectly employed to perform work under this contract. The Contractor must notify the CBJ as well as the State Division of Workers Compensation immediately when changes in the Consultant's business operation affect the Contractor's insurance status. Statutory limits apply to Workers Compensation Insurance. The policy must include employer's liability coverage of one hundred thousand dollars (\$100,000.00) per injury and illness, and five hundred thousand dollars (\$500,000.00) policy limits. Contractor also agrees to provide evidence of Longshore and Harbor Worker's Insurance and Jones Act coverage as required by federal law if applicable to the work required. **If the contractor is exempt from Alaska Statutory Requirements, the contractor will provide written confirmation of this status in order for the CBJ to waive this requirement. The policy shall be endorsed to waive subrogation rights against the CBJ.**

**Contractor shall be responsible for arranging transportation to a suitable disposal site. If the transportation is by tug and barge, the Contractor shall cause the following insurance to be in force for all barge movements:**

Term Contract for Dewatered Waste Activated Sludge Disposal Services

- **Protection & Indemnity Insurance:** Limits shall not be less than \$1,000,000 per claim. This insurance shall cover all crew as well as injury caused to third parties by either the vessel or the barge.
- **Hull & Machinery including Collision Liability:** The vessel and the barge shall have Hull & Machinery (including Collision Liability) insurance equal to the market value of the equipment.
- **Vessel Pollution Liability:** The limits of liability shall be at least equal to the Protection & Indemnity limits. This policy shall include coverage for the release of or threatened release of oil or other hazardous materials or materials that could be deemed hazardous under Federal or State law.
- **The Contractor shall caused the City and Borough of Juneau to be named as an Additional Insured by specific endorsement on both the Protection & Indemnity and Vessel Pollution Liability. Waivers of Subrogation shall also be executed by specific endorsement waiving all subrogation against the City.**

**COMPLETE THE FORM BELOW AND INCLUDE WITH YOUR BID**

\*\*\*\*\*

- We have discussed price and availability of the required insurance with our insurance representative. A Certificate of Insurance, as outlined above, will be provided within five (5) working days of Notice Of Intent To Award.
- We already have this coverage and will provide a current Certificate of Insurance, listing the City as additional insured, within five (5) working days of Notice Of Intent To Award.

*Roscoe Bidinell*  
Authorized Signature

Roscoe Bidinell  
Printed Name

Bicknell Inc.  
Company Name

8-29-13  
Date



# BICKNELL, INC.

PO BOX 33517 JUNEAU, AK 99803

(907) 789-5727 • FAX (907) 789-2644

WWW.BICKNELLINC.COM

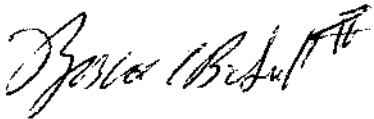
SALES@BICKNELLINC.COM

**CBJ Bid # 14-025**

**Dewatered Waste Activated Sludge Disposal Services**

## Items for Consideration

- All numbers for bid purposes are based on 16% solids and 7,000 tons of sludge per year
  - o Additional cost per ton if less than 7,000 tons per year
  - o Reduced cost per ton if a drier sludge were to be produced
- Bicknell Inc. would be willing to negotiate a public/private partnership
  - o If CBJ would supply a low or no interest loan it would reduce cost per wet ton up to \$10/ton.
- Our process will create a Class A bio-solid which may be made available for future uses such as: Bio-fuel or local fertilizer
- By changing the contract to a ten year contract, the price per wet ton would be reduced by approximately \$15/ton
- A change of cost due to an increase in electric rates by the power company would have to be written into the contract.



**Roscoe Bicknell**

**President**

**Bicknell Inc.**