

TO: Assembly Finance Committee

FROM: Dave Scanlan, Eaglecrest General Manager

DATE: September 24, 2020

RE: COVID Operating Funds

Eaglecrest is requesting a supplemental appropriation for \$149,251 for the extra personnel costs needed to operate the ski area per our COVID Safety Plan and an additional \$32,463 in equipment cost for our COVID response for a total request of \$181,714.

The Eaglecrest Administrative Team has spent the last several months in collaboration with the National Ski Areas Association (NSAA) and learning from the operational experiences of Ski Resorts in the Southern Hemisphere. Now that we are coming closer to the start of the winter season it is clear to all of us that the effects of the COVID 19 Pandemic are going to be with us for the duration of the ski season. It is also very clear that the citizens of Juneau have a strong desire to stay active and receive the many physical and mental health benefits from physical exercise. Thankfully, Skiing and Snowboarding are predominately-outdoor sports were the risks of COVID Transmission are far less than other indoor sports activities.

The NSAA has put together very detailed industry best practices according to scientific guidelines put forth by infectious disease experts, including the CDC and WHO. In order to meet these industry best practices Eaglecrest will need to have higher staffing levels to ensure that we can spread our guests out across the mountain, perform constant rotational cleaning, package all food products in sealed containers, sanitize all rental equipment daily, perform crowd control, organize smaller lesson group sizes on more frequent intervals and enforce our campus wide masking mandate. The table below provides detail to these extra staffing needs.

FTE ▼ di	□ Class Title ▼	Employee 🔻	Vacancy Stat-▼	1st Ste ▼	•	T		-	Ψ,	Benefits 🔻
0.41	SENIOR SKI PATROLLER	VACANT	COVID Exp	3	##	##	3	(17,250
0.41	SKI PATROLLER	VACANT	COVID Exp	3	##	##	3		Ш	16,137
0.41	SKI PATROLLER TRAIL CREW WORKER	VACANT	COVID Exp	3	##	##	3	(15,024
0.35	LIFT OPERATOR	VACANT	COVID Exp	3	##	##	3	i		8,337
0.35	LIFT OPERATOR	VACANT	COVID Exp	3	##	##	3	1		8,337
0.35	LIFT OPERATOR	VACANT	COVID Exp	3	##	##	3	1		8,337
0.35	LIFT OPERATOR	VACANT	COVID Exp	3	##	##	3	1		8,337
0.35	LIFT OPERATOR	VACANT	COVID Exp	3	##	##	3	i		8,337
0.35	LIFT OPERATOR	VACANT	COVID Exp	3	##	##	3	i		8,337
0.30	LABORER (parking lot)	VACANT	COVID Exp	3	##	##	3	i		9,188
0.30	LABORER (parking lot)	VACANT	COVID Exp	3	##	##	3	i		9,188
0.35	SSS GROUP COORDINATOR (outside help)	VACANT	COVID Exp	1	##	##	1			9,131
0.30	COOK (Food Server)	VACANT	COVID Exp	2	##	##	2	1		7,486
0.30	COOK (Food Server)	VACANT	COVID Exp	2	##	##	2	1		7,486
0.35	SKI SHOP TECH	VACANT	COVID Exp	3	##	##	3	i		8,337
5.23										\$ 149,251.13



Physical Equipment Needs

The key component of our COVID Mitigation Plan for Operations during the coming season is to limit guests access and time spent in our indoor spaces. Ski Areas in the Southern Hemisphere created outdoor seating areas many of which had portable propane heaters making the spaces more attractive to use during cold weather. Having spaces like this will allow Eaglecrest to disburse our guests giving them comfortable space to rest, eat lunch or watch their children while in lesson programs.

We are requesting the purchase of three large 24'W X 32'L commercial grade tents. One of the tents will be used for Snowsports School instructor morning meetings and as a lesson meet up area for students to meet their instructors. The second tent will be utilized for cafeteria food service and general eating. The third tent would be utilized for our Tower Bar Patrons and other food service purposes. Each tent would be outfitted with eight plastic commercial grade six foot long folding picnic tables which will be easily sanitized between uses. Site preparation for each tent location will be performed by mountain operations staff and can be built into existing budget parameters.

Once the COVID Pandemic has past tent materials and tables will be able to be used for future event rentals and mountain operations functions.

Total Equipment Costs

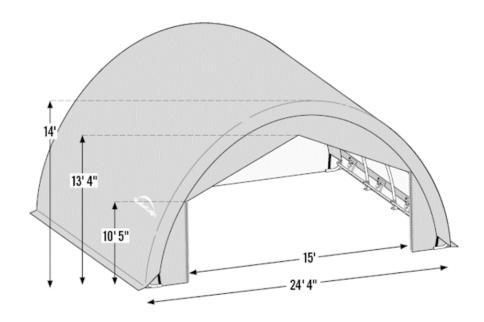
Total cost for three tents. \$24,786

Total cost for the 24 tables. \$7,677

Total Equipment Request \$32,463



Below are images of the tents and tables requesting and quotes for each.









Dave Scanlon

ITEM

QUANTITY

150 Callender Road Watertown, CT 06795 P: 800.932.9344 F:860.274.9306

PROPOSAL

Quote# cb-92420

Quote Date: September 24, 2020 Price Valid for 30 Days

UNIT PRICE AMOUNT

To: Ship To:

SALESPERSON	REQUISITIONER	LEAD TIME	SHIP VIA	F.O.B. POINT	TERMS
CHARITY B EXT 5437		10 BUSINESS DAY	To Be Determined	Watertown, CT	Pre-Pay

DESCRIPTION

WOANTITT	IIEM	DESCRIPTION	UNIT PRICE	AMOUNT
3	pebada0301f02403 514	24x35x14 sp round untra white shelter	\$7,384.64	\$22,153.92
				\$0.00
				\$0.00
				\$0.00
		shipping to WA, there will also be Wa. taxes added to the order when placed.		\$0.00
				\$0.00
		shipping with old dominion.		\$0.00
NOTE:	Purchaser is responsible for	the unloading of all merchandise.	Sub Total	\$22,153.92
		based solely ShelterLogic Sales Agreement. This agreement represents, in total, s and ShelterLogic's contractual obligation to customer. Changes to any part of ect to price adjustment.	Sales Tax	
	ShelterLogic is basing this p to verify these criteria with the change. Unless specifically materials and will not be res specifications may be submi	Shipping	\$2,632.35	
		Authorized by Date	TOTAL	\$24,786.27

LIFETIME Proforma	<u>Invoice</u>			ID #: 4538				
Lifetime Products, Inc.	Invoice #	Invoice Date	Custo	omer PO #				
P.O. Box 160010		09/23/2020	*					
Building D-11 Freeport Center	Bank Info							
Clearfield, Utah 84016 U.S.A.	Letters of Credit							
Fed Tax Id #87-0433254	Wells Fargo Bank							
	9000 Flair Drive 3rd Floor MAC 2002	2-021						
	El Monte, CA 91731							
	Swift: WFBIUS6S							
	Wire Transfer							
	Wells Fargo Bank							
	299 South Main Salt Lake City, Utal	94111						
	For credit to accour	nt #051-01708-48						
	Swift: WFBIUS6S							
E-41-	ABA # 121-000-24	8						
Bill To	Ship To	l Chil						
dave.scanlan@skieaglecrest.com	5615 W Marginal W Seattle, WA 98106							
Export Destination Container Loading Method	Contact							
Container Loading Predict	Contact							
Ship via	Inco Terms FOB Point Currency:							
L.T.L Freight / Prepaid	FOB.	learfield, UT USA	USD					
Shipping Company/Freight Forwarder	Pynt Terms	LC Ba	C Bank:					
best	Credit Card							
Qty Model	Description	Unit \$	Extended \$					
24 60359 Picnic Table, Rectangle, 72", V	/ilson Gray, H-Frame, Bla	ck;9403708015;CHN	299.99	7199.76				
		_						
Total Cubic	Meter 9.0	00 Sul	Total	\$7,199.76				
Total	00 Freight & Ins	uran ce	0					
		Taxes	& Fees	476.98				
			Total	\$7,676.74				
		lus le di						
The product listed above originates from and is manufactured in China and United States of America								
Notes								
quote valid for 30 days								
Author: kzuech _ Creation Date: 2020-09-23T15:56:17								
Delete								